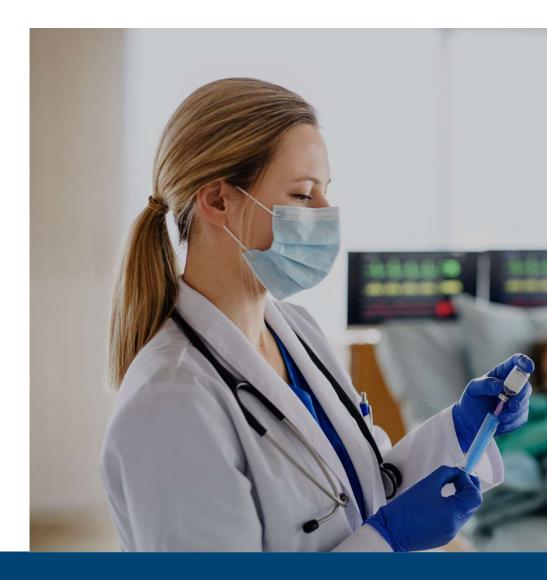
NC DHHS COVID-19 NCIOM External Advisory Committee

December 18, 2020





NC DHHS COVID – 19 Response

COVID-19 Prevention: Key Messages for December



Review & Share the Winter Holidays Guidance

- Avoid holiday travel and gatherings with those you don't live with
- If you must travel or gather: Get tested ahead of time, wear a mask all the time, and keep it small and outdoors
- One-page flyer & detailed guidance (English & Spanish) available at https://covid19.ncdhhs.gov/information/individuals-families-and-communities/guidelines-get-togethers#winter-holidays

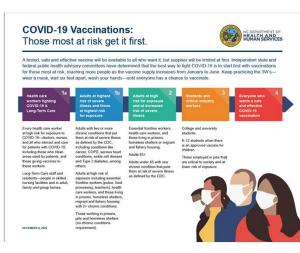


Review & Share Vaccines Talking points

- A tested, safe and effective vaccine will be available to all who want it, but supplies will be limited at first.
- The best way to fight COVID-19 is to start first with vaccinations for those most at risk, then reach more people as the vaccine supply increases throughout 2021.
- More information at https://covid19.ncdhhs.gov/vaccines



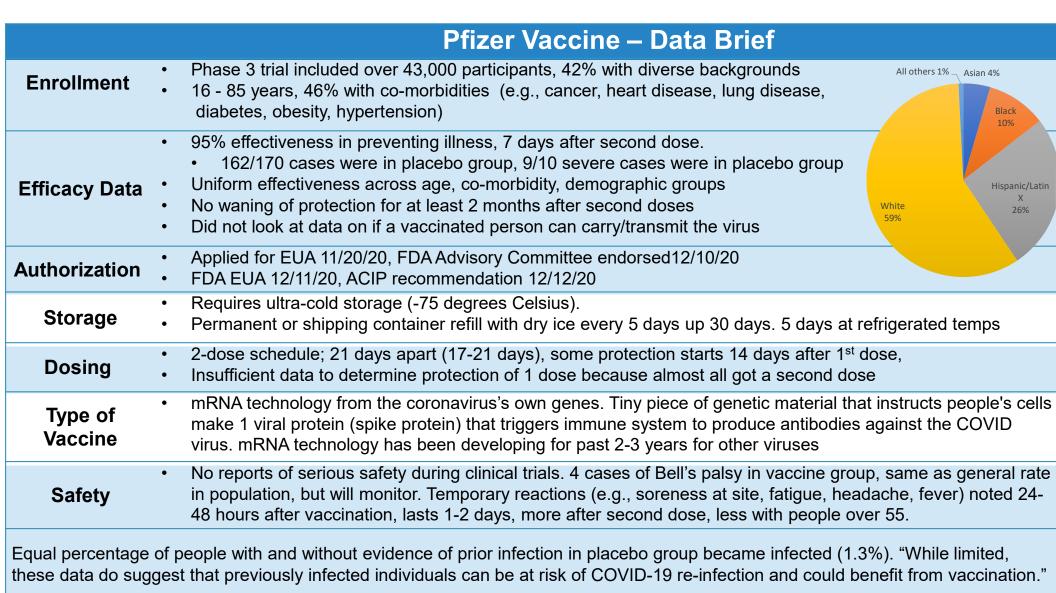




Agenda

- Update on Vaccines data and authorization
- Prioritization
- Operations
 - Provider enrollment
 - Early Allocations
 - CVMS
- Communications
- Questions
- Recruitment for clinical trials





PFIZER - FREQUENCY OF TEMPORARY REACTIONS IN CLINICAL TRIALS BY DOSE AND AGE GROUP, MORE WITH SECOND DOSE, LESS WITH OLDER PEOPLE

Symptom	18-55 year olds		> 55 years	
	Dose 1	Dose 2	Dose 1	Dose 2
Local reaction				
Pain at site	83%	78%	71%	66%
Redness at site	5%	6%	5%	7%
Swelling at site	6%	6%	7%	8%
Systemic				
Fatigue	47%	59%	34%	51%
Headache	42%	52%	25%	39%
Muscle pain	21%	37%	14%	29%
Chills	14%	35%	6%	23%
Diarrhea	11%	10%	8%	8%
Joint pain	11%	22%	9%	19%
Fever	3.7%	16%	1.4%	11%
Vomiting	1%	2%	0.5%	0.7%



3/15,000 people receiving vaccine outside of clinical trial had a severe allergic reaction

More from FDA Emergency Use Authorization

Data points from EUA

- ❖ Authorized for use for people 16 years of age and older
- Available data on Pfizer-BioNTech COVID-19 Vaccine administered to pregnant women are insufficient to inform vaccine-associated risks in pregnancy.
- ❖ Lactation Risk Summary Data are not available to assess the effects of Pfizer-BioNTech COVID-19 Vaccine on the breastfed infant or on milk production/excretion.
- Immunocompromised persons, including individuals receiving immunosuppressant therapy, may have a diminished immune response to the Pfizer-BioNTech COVID-19 Vaccine.
- There is no information on the co-administration of the Pfizer-BioNTech COVID-19 Vaccine with other vaccines.

Helpful Links

- Pfizer Website
- Pfizer data briefing document for FDA
- ❖ Full Pfizer-BioNTech COVID-19 Vaccine EUA Letter of Authorization
- Fact Sheet for Healthcare Providers Administering Vaccine (Vaccine Providers)
- Fact Sheet for Recipients and Caregivers
- The Advisory Committee on Immunization Practices' Interim Recommendation for Use of Pfizer-BioNTech COVID-19 Vaccine
- Interim Clinical Considerations for Use of Pfizer-BioNTech COVID-19 Vaccine
- CDCs COVID-19 Vaccination Communication Toolkit for Medical Center, Clinics, and Clinicians

HEALTH AND HUMAN SERVICES

MORE FROM THE FDA EUA – INGREDIENTS, ALLERGIES

- Ingredients Each 0.3 mL dose of the Pfizer-BioNTech COVID-19 Vaccine contains:
 - 30 mcg of a nucleosidemodified messenger RNA (modRNA) encoding the viral spike (S) glycoprotein of SARS-CoV-2.
 - lipids (0.43 mg (4-hydroxybutyl)azanediyl)bis(hexane-6,1-diyl)bis(2-hexyldecanoate), 0.05
 mg 2[(polyethylene glycol)-2000]-N,N-ditetradecylacetamide, 0.09 mg 1,2-distearoyl-sn-glycero-3- phosphocholine, and 0.2 mg cholesterol)
 - 0.01 mg potassium chloride, 0.01 mg monobasic potassium phosphate, 0.36 mg sodium chloride,
 0.07 mg dibasic sodium phosphate dihydrate, and 6 mg sucrose.
 - The diluent (0.9% Sodium Chloride Injection) contributes an additional 2.16 mg sodium chloride per dose.
 - The Pfizer-BioNTech COVID-19 Vaccine does not contain a preservative.
- Contraindications Do not administer to individuals with known history of a severe allergic reaction (e.g., anaphylaxis) to any component of the Pfizer-BioNTech COVID-19 Vaccine
- Warnings Appropriate medical treatment used to manage immediate allergic reactions must be immediately available in the event an acute anaphylactic reaction occurs following administration of Pfizer-BioNTech COVID-19 Vaccine.



MORE FROM FDA EUA – CONSENT

- Due to the FDA Emergency Use Authorization, written informed consent as part of participation in an investigational vaccine development process is no longer required.
- Per the EUA, the vaccination provider, must communicate to the recipient or their caregiver, information consistent with the "Fact Sheet for Recipients and Caregivers" (and provide a copy or direct the individual to the website www.cvdvaccine.com to obtain the Fact Sheet) prior to the individual receiving Pfizer-BioNTech COVID-19 Vaccine, including:
 - FDA has authorized the emergency use of the Pfizer-BioNTech COVID-19 Vaccine, which is not an FDA-approved vaccine.
 - The recipient or their caregiver has the option to accept or refuse Pfizer-BioNTech COVID-19 Vaccine.
 - The significant known and potential risks and benefits of Pfizer-BioNTech COVID-19 Vaccine, and the extent to which such risks and benefits are unknown.
 - Information about available alternative vaccines and the risks and benefits of those alternatives.
- Consent must be obtained prior to vaccination, but that consent can be verbal or written.



COVID-19 Vaccine Safety Monitoring Overview

Vaccine Adverse Event Reporting System (VAERS) is a national early warning system to detect possible safety problems with vaccine. VAERS continuously monitors the safety of vaccines given to children and adults in the US. VAERS is co-administered by CDC and FDA



- ❖ The vaccination provider is responsible for mandatory reporting of the following to the Vaccine Adverse Event Reporting System (VAERS):
 - vaccine administration errors whether or not associated with an adverse event
 - ❖ serious adverse events* (irrespective of attribution to vaccination)
 - cases of Multisystem Inflammatory Syndrome (MIS) in adults and children
 - cases of COVID-19 that result in hospitalization or death.
- Vaccination provider should provide <u>V-safe information</u> for patients to self-enroll and report adverse events
 - CDC has developed a new, voluntary smartphone-based tool, v-safe, that uses text messaging and web surveys to provide personalized health check-ins after patients receive a COVID-19 vaccination. V-safe allows patients to report any side effects after COVID-19 vaccination to CDC in almost real time. It also gives them a convenient reminder to get their second COVID-19 vaccine dose if they need one.



ACIP CLINICAL RECOMMENDATIONS

Vaccine Administration

 Vaccination should be offered to persons regardless of history of prior symptomatic or asymptomatic SARS-CoV-2 infection

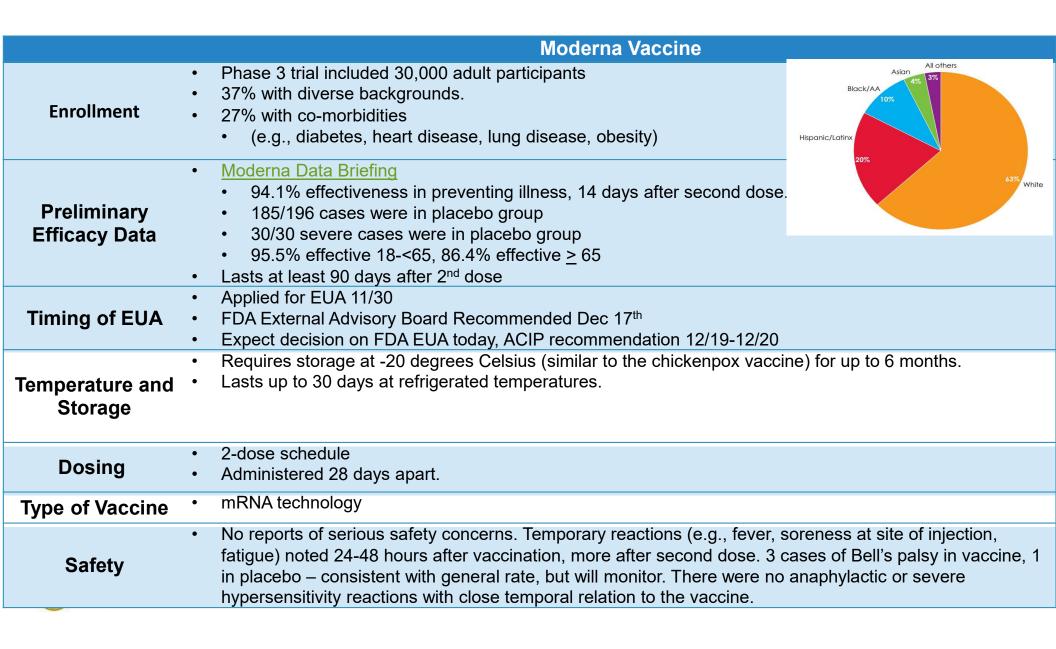
Pregnancy and Lactation

- COVID-19 and pregnancy Increased risk of severe illness and possible birth outcomes (e.g. preterm)
- mRNA vaccine is not a live virus and the mRNA is degraded quickly by normal cellular processes
- If a woman is pregnant or lactating, she may choose to be vaccinated with discussion of risk and benefits.

Contraindications and Precautions

- Per EUA Contraindications Do not administer to individuals with known history of a severe allergic reaction (e.g., anaphylaxis) to any component of the Pfizer-BioNTech COVID-19 Vaccine
- ACIP proposed additional guidance:
 - Persons who have had a severe allergic reaction to any vaccine or injectable therapy (intramuscular, intravenous, or subcutaneous) should not receive the Pfizer-BioNTech vaccine at this time
- Vaccine may be administered to persons with underlying medical conditions or who are immunocompromised who have no contraindications to vaccination





MODERNA - FREQUENCY OF TEMPORARY REACTIONS IN CLINICAL TRIALS BY DOSE AND AGE GROUP, MORE WITH SECOND DOSE, LESS WITH OLDER PEOPLE

Symptom	18-<64 year olds		> 55 years	
	Dose 1	Dose 2	Dose 1	Dose 2
Local reaction				
Pain at site	87%	90%	74%	83%
Redness at site	3%	9%	2%	7%
Swelling at site	7%	13%	4%	11%
Systemic				
Fatigue	39%	68%	34%	51%
Headache	35%	63%	25%	46%
Muscle pain	24%	6%	20%	47%
Chills	9%	48%	5%	31%
Diarrhea	11%	10%	8%	8%
Joint pain	17%	45%	17%	35%
Fever	1%	17%	0.3%	10%
Nausea/Vomiting	10%	21%	5%	12%



3/15,000 people receiving vaccine outside of clinical trial had a severe allergic reaction

QUESTION

• One question I have is about the challenge of making the argument for being vaccinated to protect others while also acknowledging that people who are vaccinated need to continue to wear masks and distance. I've read several articles about the science still being out whether vaccinated people can still spread the virus, but maybe I'm not up to date on the evidence. The LTC videos are great and they highlight protection of residents when staff are vaccinated. Is there any concern about people getting the vaccine to protect others and then letting their guard down with masking?

•Other questions?



Prioritization



Vaccine Distribution Prioritization: Drilldown Framework



Risk-based prioritization based on National Academy of Medicine Framework for Equitable Allocation of COVID-19 and CDC Advisory Committee Immunization Practice. Refined with input from the North Carolina Institute of Medicine Vaccine Advisory Committee. May be revised based on Phase III clinical trial safety and efficacy data and further federal guidance.

1b

Health care workers fighting COVID-19 & Long-Term Care

1a Adults at highest risk of severe illness and those at highest risk for exposure

Adults at high risk for exposure and at increased risk of severe illness

Everyone who critical industry

Workers in industries

Phase 2

college students

critical to the functioning of

society and at increased

risk of exposure who are

not included in Phase 1 or

K-12 students (supported by

data from clinical trials) and

Health care workers at high risk for COVID-19 exposure based on work duties or vital to the initial COVID-19 vaccine response

- · High risk of exposure is defined as those caring for COVID-19 patients, cleaning areas where COVID-19 patients are admitted, performing procedures at high risk of aerosolization (e.g., intubation, bronchoscopy, suctioning, invasive dental procedures, invasive specimen collection, CPR), handling decedents with COVID-19 and administering vaccine in initial closed or targeted vaccination clinics
- · Population includes: nurses, physicians, respiratory techs, dentists, hygienists, nursing assistants, environmental services staff, EMT/ paramedics, home health workers, personal care aides, community health workers, health care trainees (e.g., medical students, pharmacy students, nursing students), morticians/funeral home staff, pharmacists, public health nurses and public health and emergency preparedness workers who meet the above definition of "high risk of exposure"

Long-Term Care staff and residents (e.g., Skilled Nursing Facilities, adult care homes, family care homes and group homes, individuals with intellectual and developmental disabilities who receive home and community-based services and the workers directly providing those services)

Adults with high risk of complications per CDC and staff of congregate living settings

Migrant farm and fisheries workers in congregate living settings with 2+ chronic conditions* or age 65+

Incarcerated individuals with 2+ chronic conditions* or age 65+ and jail and prison staff

Homeless shelter residents with 2+ chronic conditions* or age 65+ and homeless shelter staff

Health care workers not included in Phase 1a with 2+ chronic conditions*

Frontline workers with 2+ chronic conditions* at high risk of exposure (e.g., firefighters, police, workers in meat packing plants, seafood and poultry not in congregate housing, food processing, preparation workers and servers, manufacturing, construction, funeral attendants and undertakers not included in Phase 1a, transportation workers, retail workers (including grocery store workers), membership associations/organizations staff (e.g., religious organizations), education staff (e.g., child care, K-12 and colleges) and workers in government, public health, emergency management and public safety whose functioning is imperative to the COVID-19 response)

Adults age 18+ with 2+ chronic conditions*

Migrant farm and fisheries workers in congregate living settings without 2+ chronic conditions*

Incarcerated individuals without 2+ chronic conditions*

Homeless shelter residents without 2+ chronic conditions*

Frontline workers at high or moderate risk of exposure without 2+ chronic conditions*

All other health care workers not included in Phase 1a or 1h

Education staff (child care, K-12, colleges) without 2+ chronic conditions*

Other adults age 18-64 with one chronic condition*

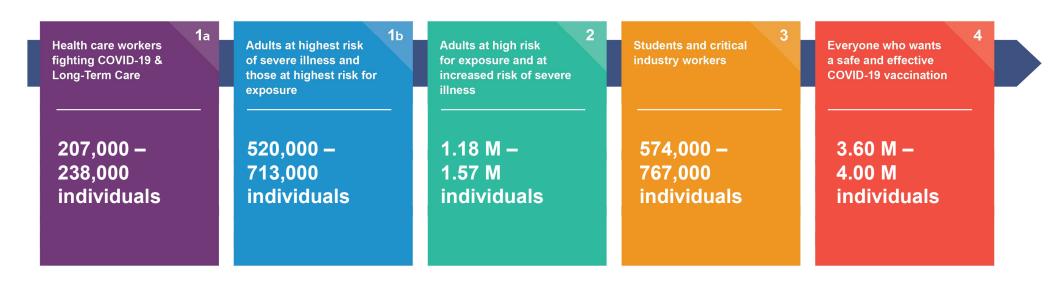
All adults age 65+ not included in Phase 1a or 1b wants a safe and effective COVID-19 vaccination

Remaining population

DECEMBER 11, 2020

^{*} Defined by CDC as increased risk for COVID-19: www.cdc.gov/coronavirus/2019-ncov/need-extra-precautions/ people-with-medical-conditions.html

How many North Carolinians are expected to be vaccinated in each group?



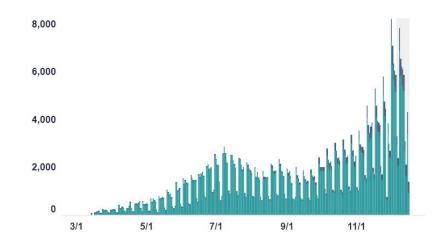
How quickly North Carolina moves through the groups depends on the available vaccine supply

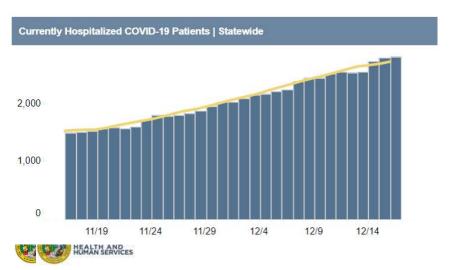
Goals of Phase 1 – Next 2 months will be critical

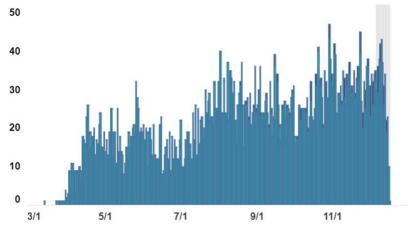
- Stabilize the health care workforce
- Prevent outstripping capacity in health care system
- Prevent death



PREVENT HOSPITALIZATIONS AND DEATH







TOTAL CASES
North Carolina

457,660

MOLECULAR (PCR) POSITIVE CASES

423,821
ANTIGEN POSITIVE CASES

33,839

Specimen collection date missing for 280 cases.

TOTAL DEATHS
North Carolina

6,065

MOLECULAR (PCR) POSITIVE 5,788

ANTIGEN POSITIVE 277

Date of death missing for 9 deaths.

Stabilize Health Care Work Force

- Health care workers at high risk for COVID-19 exposure based on work duties or vital to the initial COVID
 vaccine response. High risk of exposure is defined as those caring for COVID-19 patients, cleaning areas
 where COVID-19 patients are admitted, performing procedures at high risk of aerosolization (e.g., intubation,
 bronchoscopy, suctioning, invasive dental procedures, invasive specimen collection, CPR), handling
 decedents with COVID, administering vaccine in initial closed or targeted vaccination clinics
- <u>FAQs</u> Are outpatient providers included in the first phase (1A) of vaccinations?

Outpatient providers who have an increased risk of exposure beyond that of a typical general outpatient setting could be included in the first phase (1A). This could include outpatient providers who are focused on COVID patient evaluation, respiratory care such as respiratory diagnostic testing centers, members of a dedicated respiratory care team, or frequently involved in COVID testing sites.

Health care employers (e.g., health systems, medical practices, hospice providers, EMS) should:

Determine who meets the criteria of being high risk for exposure to COVID-19 as defined above because they interact and care for patients with COVID-19.

Work with local hospitals or local health departments to coordinate access to vaccination.

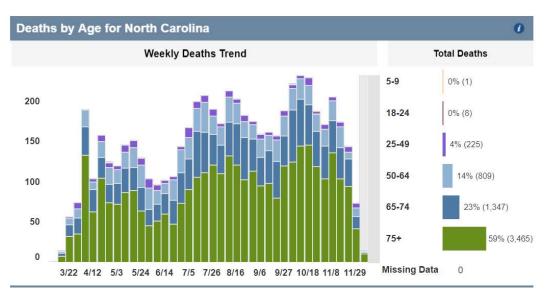


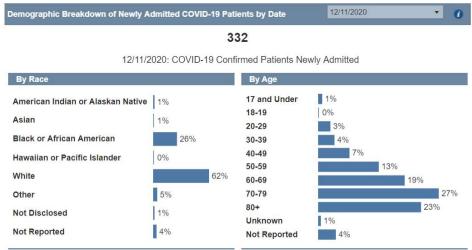
PREVENT HOSPITALIZATIONS AND DEATH

Death by settings

<u> </u>					
congregate	Frequency	Percent			
	1099				
None	1967	39.61			
Nursing Home	2280	45.91			
Residential Care Facility	641	12.91			
Correctional Facility	62	1.25			
LTCF Undefined	13	0.26			
Other	3	0.06			

Long Term Care - 1a





SUB-PRIORITIZING IN PHASE 1B - VERY LIMITED SUPPLY AT FIRST

HIGHEST OF HIGHEST RISK TO PREVENT HOSPITALIZATION AND DEATH -**INCORPORATING AGE** Draft

- Phase 1b People with 2 or more chronic conditions
- Congregate Living 2 or more chronic conditions or over 65 Ongoing during phase 1b
 - People in Migrant Farm/Fisheries congregate housing, homeless shelters, incarcerated
- Community Living phased in approach during phase 1b
 - Health care workers of any age involved in direct patient care with 2 or more chronic conditions not included in phase 1a
 - 65 years or older and 2 or more chronic conditions
 - 50 years and older and 2 or more chronic conditions and front-line worker
 - 50 years and older and 2 or more chronic conditions
 - Any age with 2 or more chronic conditions and front line worker
 - Any age with 2 or more chronic conditions



RISK BASED VS ESSENTIAL WORKERS

- We continue to get questions from employers whose workers fall into the Phase 2 category (manufacturers of all types in particular) about the prioritization of that category. It would help to hear if thoughts have been given to the order in that category, which I know is fraught with pitting groups against one another. You've likely seen the jockeying nationally to be at the front of the line and considered more "essential" than others.
- [Our] staff monitor in residential facilities to watch for abuse and neglect, help people escape unnecessary institutionalization, ensure that Social Security benefits are not bring misappropriated from the people who are supposed to receive them, and for many other reasons. Our ability to do this work has been drastically curtailed because we are so afraid of starting outbreaks by entering facilities that we have only been willing to do so under rare circumstances. Are we essential workers under the vaccination plan?



QUESTIONS

Feedback on outpatient health care work force in 1a?

Is sub-prioritization of phase 1b on slide 21 right? Would you use different prioritization criteria?

Is it clear that this is risk-based prioritization schema (e.g., front line workers), not one based on what would be defined as essential or critical services? Concurrence on that approach?

What do you need to help explain basis for and where people would fit into risk-based prioritization framework?



Operations



Vaccine: Provider enrollment

AS OF 12/1/2020



115 Hospitals (100%)

PROVIDER ENROLLMENT DASHBOARD







228 provider organizations



100 LHDs (100%)

Enrollment Complete





Initial provider enrollment: Hospitals and Local Health Departments (LHDs) **Currently Enrolling**







FQHC's, Rural Health Centers and Free and Charitable Clinics

Federal enrollment of pharmacies (Walgreens and CVS) for long term care settings

Next to Enroll



Corrections facilities, occupational health, providers serving congregate living settings, etc. **Coming Soon**



Remaining provider enrollment is expected to begin in early January (e.g. primary care, urgent care)

Federal enrollment of more pharmacies

NC's provider enrollment strategy is based upon the prioritization strategy



Vaccine: Federal long-term care pharmacy program



The federal government – in coordination with the CDC – has created the **Pharmacy Partnership for Long-term Care (LTC) Program** in partnership with CVS and Walgreens to vaccinate those in LTC settings

Program Details

As part of this program, pharmacies will:

- Schedule and coordinate clinic dates with each facility
- Order vaccines and associated supplies
- Ensure cold chain management for vaccine
- · Provide on-site administration of vaccine including patient information and consents as needed
- Report required vaccination data to local, state/territorial, and federal jurisdictions within 72 hours of administration

Allocation will come from state allocation starting with NC's week 2 allocation



Vaccine: First 2 weeks' allocations

Week of Dec 13-19

85,800 doses (88 increments of 975)



Initial shipment will go to **53 hospitals**:
11 early ship sites – Ultra-cold storage
42 others distributed according to **bed capacity**, **health care workers**, **and county population**

Future allocations will factor in administration data and on-hand inventory



Week of Dec 20-26

Doses 61,425



Pfizer shipments
will focus on
hospitals with
week 1 allocations
&
Large health

departments





175,900 doses (increments of 100)



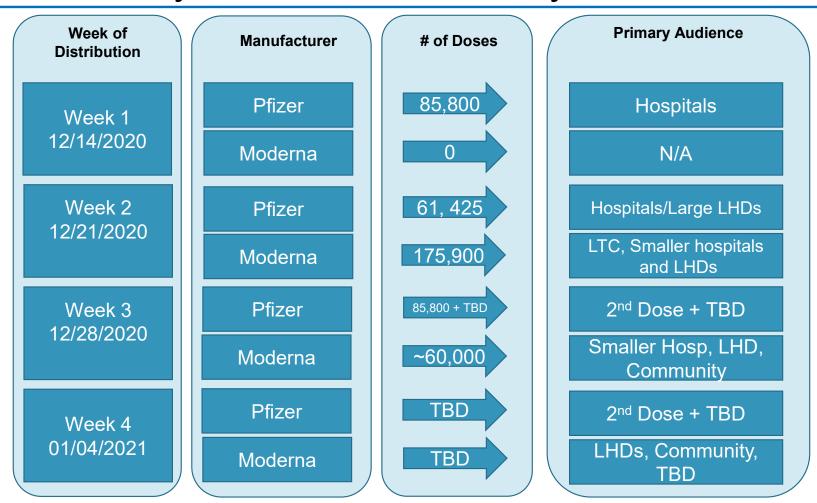
Moderna shipments
will focus initially on
Long Term Care
(96,900), smaller
hospitals and health
departments
(79,000)



Hospitals/Long Term Care/ Local Health Departments



DRAFT Weekly vaccine allocation by manufacturer





Who is Being Vaccinated in December? Phase 1a

Where are people in Phase 1a getting vaccinated?

Health care workers at highest risk for COVID-19 exposure

- Administering vaccine in initial closed or targeted vaccination clinics
- In hospitals or local health departments who have received early shipments of vaccine

Long-Term Care (LTC) staff and residents

- On-site in long-term care facilities in the Pharmacy Partnership for Long-Term Care Program with CVS and Walgreens
- Some will also be vaccinated in local health departments if not with a facility participating in the Pharmacy Partnership program, through other long-term pharmacies, other mobile providers

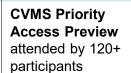
More mass vaccination and community-based clinics coming as we move forward



Vaccine: COVID -19 Vaccine Management System (CVMS)

CVMS Provider Enrollment Soft
Launch invitation to:

- · Goshen Community Health
- Carolina Family Health Centers
- Rural Health Group
- · Realo Discount Drugs
- · Oak Street Health



11/30

CVMS MVP Soft Launch for subset of Phase 1a providers

12/8

CVMS MVP Go-Live
And available to
Phase 1a and some
Phase 1b providers

12/10

CVMS MVP R2
Go-Live
Additional features
released

12/17

CVMS R3+ Go-Live
Future features and
enhancements
available within
CVMS

TBD



11/23

What is CVMS?

CVMS is a secure, cloud-based vaccine management solution for COVID-19 that enables vaccine management and data sharing across providers, hospitals, agencies, and local, state, and federal governments on one common platform

CVMS launched initial functionality on 12/10. Providers will be able to:

- Enroll in the COVID-19 Vaccine Program
- Register their employees for vaccination
- Manage vaccine inventory
- Track vaccine administration data



Who will use CVMS?

- State officials will enroll providers and verify provider eligibility along with verifying site readiness
- Providers will verify patient eligibility, log dosage administration, and track frequency and timing of additional dosages
- Training for Phase 1a providers started week of 11/30
- Go live 12/10 began to enroll and train more targeted early providers
- Early January Open to others



Who won't use CVMS?

- Pharmacies, such as CVS and Walgreens, will not use CVMS to administer and manage vaccines
- Pharmacies will use their current systems to report to federal program
- Building capability to ingest vaccine data files from pharmacies into CVMS

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How to Navigate Provider Enrollment

To begin the Provider Enrollment process for CVMS a provider can get all they need on the

Immunization Website - https://immunize.nc.gov/providers/covid-19training.htm



North Carolina Immunization Branch

COVID-19 Training



COVID-19 Vaccine Management System - CVMS

CVMS Introduction (PDF 237 KB) (12/08/2020)

 Description: Prepare for the new COVID-19 Vaccine Management System (CVMS) by learning what it is, who will be using it, and why.

CVMS Readiness Training (mp4) (12/09/2020)

 Description: This readiness training will cover key actions you can do right now to prepare for CVMS and administering the COVID-19 vaccine. We will also review important upcoming dates to keep in mind as value.

CVMS Readiness Checklist (Word 2 cument) (12/10/2020)

Description. A comprehensive list of action items for Providers to complete before enrolling in CVMS. Th

Provider Enrollment

Provided Empiriment is the process of arranging and placing vaccine providers into the statewide CVMS system so that they may receive and administer the COVID-19 vaccine.

CVMS Provider Enrollment Demo (MP4) (12/08/2020)

Description: A recorded walk-through of the steps needed for Providers to complete enrollment in CVMS.

HCP User Onboarding Template (12/10/2020)

Enrolled HCP Organization Only: Identify your organization's users that need access to CVMS and confirm
that these users have a valid NCID. Instruct users that do not have an NCID to create an NCID and
provide it to you. Complete the HCP User Onboarding Template and send the file to
COVIDHelp@dhhs.nc.gov.

Recipient Bulk Upload Template (12/10/2020)

 Description: Healthcare Location Managers will need to upload eligible employees' information into CVMS so that they can register to receive the COVID-19 vaccine. To make this process easy, you will use this bulk upload file template.

The Provider Enrollment steps are located in the **CVMS Readiness Checklist** for all new Provider as well as a specific section of the Immunization Branch site to the Provider Enrollment process



Questions?



Communications



Communications Strategy Informed by Research

Addressing Vaccine Confidence – Actionable Data

Numerous polls show that many North Carolinians, like many Americans, are hesitant about COVID-19 vaccines, particularly Black/African American populations due to longstanding and continuing racial injustices in our health care system that contribute to lack of trust in vaccines.

North Carolina didn't need another poll to tell us people had concerns. Instead, we partnered with the Neimand Collaborative and Artemis Strategy Group to uncover the underlying drivers of awareness, choice and action in health care decisions – **actionable data**.

Our research:

Measures experience, attitudes, knowledge/familiarity, and potential barriers with health information and vaccines broadly, and COVID-19 specifically, to identify:

- Perceived benefits and risks of COVID-19 vaccinations;
- Emotional motivations for and against COVID-19 vaccination; and,
- Trusted sources and spokespeople about COVID-19 vaccinations.



Communications Strategy Informed by Research

Summary Findings and Campaign Implications

- **Potential early adoption is weak.** Less than half of North Carolina residents are both adherent health decision makers (they tend to follow their doctor's recommendations) and see greater reward than risk in a vaccine—yet a significant number express hesitancy.
- The COVID vaccine is not a normal vaccination product—it's new and perceptions of and experiences with other vaccines don't necessarily apply.
- Most people are taking a wait and see approach, regardless of demographics. Women and Black/African Americans
 are the most hesitant—they want to make the right decision for their families.
- Hesitancy is driven by legitimate concerns about testing, safety, side effects, effectiveness, "warp speed", and political
 polarization. These concerns must be addressed before any discussion of potential benefits, which are clear to the
 majority of North Carolinians.
- The messengers are 90% of message effectiveness. There is less nuance in messaging than there is messengers. The top three most compelling messages were the same across race and ethnicity. Public health officials are respected, but people also need to see the positive experiences of peers and community leaders.
- Vaccine supply and vaccination experience play a large role in communications among a public eager for a cure but waiting to see the positive experiences of "people like them" and a diverse range of others.



Message Strategy

- **Don't frighten people into wanting to take the shot**—they already fear and take COVID seriously; the issue is whether the vaccine is safe and effective.
- Acknowledge fears and hesitancy as valid.
- **Give people honest information** about vaccine development, testing, safety, side-effects, and reactions.
- Build trust in and during the prioritized vaccine rollout: confidence to frontline health care workers, patience to eager early adopters, and witness to those who are waiting and seeing.
- **Direct people to "their spot" for reliable information**—be it official sources or community and peer-based.
- Assure everyone of equitable and inclusive access.
- Have a clear call to action that works across all campaign phases and complements the 3Ws

Campaign call to action

You have a spot. Take your shot.



COVID-19 Vaccines: Our best shot against COVID-19

Start with Shared Values Statement

 Tested, safe and effective, COVID-19 vaccines will help us get back in control of our lives and back to the people and places we love.

Explain Safety in Development Process

- Scientists had a head start. The vaccines were built on decades of work to develop vaccines for similar viruses.
- Vaccines are tested, safe, and effective. More than 70,000 people volunteered in clinical trials for two leading vaccines to see if they are safe and worked to prevent COVID-19. To date, the vaccines are 95% effective in preventing COVID-19. There were no serious safety concerns in the clinical trials.

NC DEPARTMENT OF HEALTH AND HUMAN SERVICES

Demonstrate Commitment to Transparency & Inclusivity

 North Carolina is drawing upon the experience and expertise of leaders from historically marginalized communities to develop and implement its vaccine plan

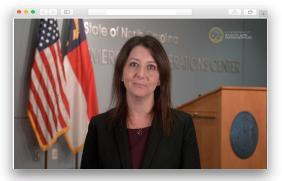
Set Expectations

 Those most at risk will get it first. Supplies will be limited at first. The best way to fight COVID-19 is to start first with vaccinations for those most at risk, then reach more people as the vaccine supply increases.

Make the Call to Action

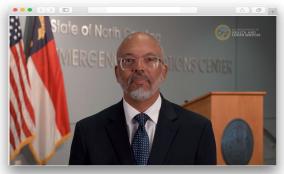
 You have a spot. Take your shot. Continue to practice the 3W's until everyone has their shot at fighting COVID-19

PSAs | Leveraging Trusted Voices



















NC Toolkit Materials in Development

Vaccine Information:

- Overview fact sheet
- Safety infographic
- Prioritization group infographic

HHS Communications Campaign

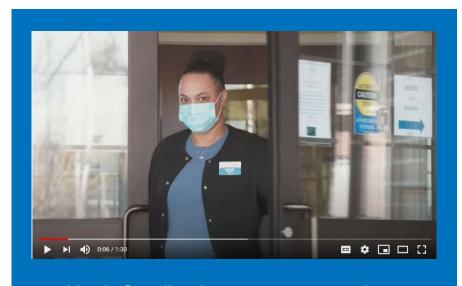
- Messaging one pager
- Talking points
- Messaging "palm card" for easy distribution

Marketing Materials

- Posters and signage (editable versions included to make personal for different communities, locations)
- Campaign theme icon for email
- · Zoom/green screen background templates

Social Media Resources

- Shareable graphics (infographics, quote tiles, gifs)
 - o Editable versions included using Canva and PPT for personalization
- ✓ Video testimonials (more coming)
- Pre-drafted posts
- Social media guidance including hashtags



North Carolina long-term care workers talk abut the COVID-19 vaccine

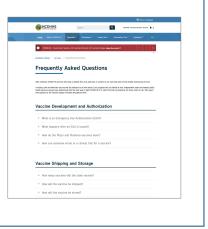
Online Resources | Updated Regularly

covid19.ncdhhs.gov/vaccines

One-page flyer on COVID-19 vaccines to distribute



Frequently
Asked Questions
(updating weekly)



COVID-19 vaccines 101 deck



Infographic on prioritization





Let's work together to share information. Help distribute information and materials: covid19.ncdhhs.gov/vaccines

- Help direct people to "their spot" for reliable information about the vaccine: Let us know if would like to request a presentation from a NC DHHS expert on vaccines for your network
- Show people that you trust the safety and effectiveness of the vaccines: Share your positive experience when you have your shot against COVID-19
- Use and share the COVID-19 vaccine communications materials to make sure more
 North Carolinians have accurate and up-to-date information on the vaccines: Find them at https://covid19.ncdhhs.gov/vaccines



QUESTIONS

•What else do you need now?

•Any suggestions for good spokesperson?

•What other questions do you have?

